

**AAMA  
WESTERN REGION  
2017 WINTER SUMMIT**  
**February 15-16, 2017**



**JW MARRIOTT DESERT RIDGE  
PHOENIX, AZ**



## AAMA 2017 WESTERN REGION WINTER SUMMIT

Welcome to the Western Region 2017 Winter Summit in Phoenix, AZ! This event is scheduled for February 15-16 at the JW Marriott Desert Ridge.

AAMA's 80<sup>th</sup> Annual Conference is just around the corner. Once again, we are also able to have our Western Region meeting immediately following the National conference. This is a great opportunity for all of us in the Western Region to enjoy not only the broader-ranging topics and initiatives concerning the industry as a whole, but also some important issues that affect us specifically in the Western Region.

We are excited to have some very qualified and informative speakers lined up to cover a variety of topics, including safety, construction defect trends, energy codes and future product trends. Please take this as my personal invitation to attend both the National and Regional meetings. Hope to see you there!

Thank you and Safe travels!

Greg Lambas (Cascade Windows)  
President, AAMA Western Region

**JW Marriott Desert Ridge Resort & Spa**  
5350 East Marriott Drive - Phoenix, AZ 85054 - Tel: 480.293.5000  
[Hotel website](#) / [Make a reservation online](#)

### JW MARRIOTT DESERT RIDGE / TRANSPORTATION / PARKING

A block of rooms has been reserved at the **JW Marriott Desert Ridge**. **The deadline to make room reservations is January 26, 2017.** Reservations are now being accepted on a space available basis and the group rate of \$299 (plus tax). After this date, the negotiated rate may not be available.

[Click here to make your hotel reservation online](#)

**Phone Reservations: 800.835.6206** or call the resort directly at 480-293-5000 (**Mention AAMA**)

**Room Rate: \$299 (plus tax) includes standard internet in the sleeping rooms.**

**The \$29 resort fee is not mandatory for the AAMA group.** At the time of check-in, you can choose to accept or decline the resort fee. Resort fee includes:

- ❖ Complimentary self parking or \$10 discount on valet parking
- ❖ Complimentary dinner appetizer from resort restaurants, one entrée purchased with a maximum of two per room and up to a \$12 value each. *Roy's is not included in the complimentary appetizer offer*
- ❖ Wildfire Gold Driving Range with unlimited balls and use of clubs on the range
- ❖ Complimentary use of tennis facilities, includes up to four racquets
- ❖ Complimentary two-hour bike rental, based on availability, up to four bikes
- ❖ **PLEASE NOTE:** The rate of **\$299** includes standard internet access in the sleeping room. Check-in is at 4:00 p.m. and check-out is at 11:00 a.m. Cancellations must be made 3 days prior to the arrival date for to avoid a penalty of one night's room and tax. **No shows will also be charged one night's room and tax.**

### AIRPORT / TRANSPORTATION

The JW Marriott is located approximately 22 miles (20-30 minutes drive) from the Phoenix Sky Harbor International Airport (PHX).

*The JW Marriott does not provide complimentary transportation to/from the airport.*

- **Taxi** - Approx. \$65/one way
- **Transtyle** - \$65/one way; Sedans and SUVs available
  - Reservations required - Phone: 800.410.5479 - Website: [www.transtyle.com](http://www.transtyle.com)

**Self Parking: \$5/day; Valet Parking: \$28/day**

**Car Rental:** Hertz car rental is onsite

## SPONSORSHIP OPPORTUNITY

The Welcome Reception on Wednesday evening is a terrific opportunity to sponsor. The reception offers members a chance to relax and continue their discussions in a most congenial atmosphere. Your company name will appear on signage prominently displayed in the meeting and reception areas.

## REGISTRATION FEES

**Member / Non-Member: \$300/person**  
**Spouses: \$50/person (includes welcome reception and lunch)**

**Members:** [Register online](#) or use a [paper form](#)  
**Non-Members:** [Paper form](#) is required

**Note:** Thursday breakfast and lunch available to registered attendees only

## AGENDA – AS OF 11/30/2016

### Wednesday, February 15, 2017

5:30 p.m. Welcome Reception / Pick-up your badge

### Thursday, February 16, 2017

7:30 a.m. **Continental Breakfast**

7:55 a.m. Welcome and Opening Remarks

Greg Lambas (*Cascade, WR President*)

8:00 a.m. State of the Construction Defect Industry:  
What's the same and what's new?

Pete Fowler and Alex Prokop  
(*Pete Fowler Construction Services*)

9:00 a.m. Industry Standards for Robust Installation  
Challenging Window/Wall Systems

Jim Katsaros (*DuPont*)

9:45 a.m. **Break**

10:00 a.m. Windows in the West: The Next 25 Years

Steve Selkowitz  
(*Lawrence Berkeley Labs*)

11:00 a.m. Best Practices for Incident Investigations

JoAnn Dankert (*Nat'l Safety Council*)

12:00 p.m. **Lunch**

1:00 p.m. NAFS/NFRC Update

Joe Hayden (*Pella*)

2:00 p.m. Energy Code Update

Ken Nittler (*WESTLab*)

3:00 p.m. Adjournment

3:15 p.m. Western Region Board Meeting  
to 4:30 p.m.

Check the [AAMA web site](#) for updated schedule and information.



**JoAnn Dankert – National Safety Council**  
*“Best Practices for Incident Investigations”*

When an employee is injured, the employer has the obligation not only to ensure appropriate medical treatment, but to investigate the circumstances and ensure the root cause(s) is identified and remedied. This session will discuss best practices for Incident Investigations:

- ◇ 10 Step process
- ◇ Do’s and Don’ts
- ◇ Documentation requirements
- ◇ What must be reported to OSHA and when



**Jim Katsaros – DuPont**  
*“Industry Standards for Robust Installation of Challenging Window/Wall Systems”*

The FMA/AAMA/WDMA Installation Committee has developed several standard practice guidelines for the installation of windows & doors into various wall configurations. These standard practices were developed by industry experts representing the three major Fenestration Industry Associations, all of which were installed and tested by those who participated in the effort.

This presentation will review the published documents developed by this committee, which includes the extreme exposure series, which was focused on the southeastern U.S. wall systems, and the recent publication of integration of windows with Foam Plastic Insulated Sheathing (FMA/AAMA/WDMA 500-16). The future direction of the committee, which is currently focused on the complex world of Replacement Windows, will also be presented.



Pete Fowler

Pete Fowler Construction Services



Alex Prokop

*“State of the Construction Defect Industry: What’s the same and What’s New?”*

Construction Defect Litigation has been a scourge to many aspects of the building business in the past 20 years.

This presentation will be a high-level overview of the events that have lead, and continue to lead us to the courthouse steps, and what can be learned from this big-picture survey of the landscape, so that our navigational skills improve with experience.



**Joe Hayden – Pella**  
*“NAFS/NFRC Update”*

AAMA, CSA and WDMA have embarked on an ambitious effort to refocus the next edition of NAFS (North American Fenestration Standard), re-directing it to end product performance as related to U.S. and Canadian code compliance. Also, NFRC is continuing efforts to streamline both their residential and commercial rating programs.

The goal is to simplify the programs and reduce redundancy, while maintaining integrity and rigor. Joe will give an update to these and related activities.



**Ken Nittler – WESTLab**  
*“Energy Code Update”*

Building Energy Codes are increasingly influencing the choice of fenestration products nationwide. Ken will be discussing current and proposed International Energy Conservation Code (IECC) and state energy code requirements for both residential and commercial fenestration products.



**Steve Selkowitz – Lawrence Berkeley National Laboratory**  
*“Windows in the West: The Next 25 Years”*

The energy and comfort performance of windows has always been a concern of the people who work and live behind them. But the cumulative energy and cost impacts have also been a public interest concern since at least the 1970s, particularly in the western U.S. where states have taken the lead to ensure the stability of the electric grid, given that buildings use 70% of region’s electricity.

While federal energy policy has varied over the years, most of the Western states have implemented legislative policies that encourage innovation and business development that supports smart energy efficiency and renewable policies. Windows and glazing play a unique role in the building skin, since they represent energy “loads” but can also provide net energy benefits to the building.

As the nation contemplates meeting aggressive 2030 and 2050 energy and carbon goals, we examine the technical and business opportunities to develop a new generation of glazing and windows to help meet those emerging performance needs and review a sampling of projects funded by western states for that purpose.